

# Train-the-Trainer and Onboarding for Employees

## Endo and Resto

We have a lot of training content already available for self-study on Sales Compass. Below is an overview of the training material available. Please find in this [DS Community article](#) a reminder on how to access Sales Compass and search for content!

## Restorative Training Videos

Dentsply Sirona Consumables is pleased to remind that training videos on key restorative products (that is, class II and Single Unit Crown portfolio) can be streamed from Sales Compass. The [DS Sales Compass](#) is a key platform for self-study around endodontic and restorative products and solutions.

For your convenience the hyperlinks to training videos are also here:

<b>Introduction to Restorative Dentistry</b>	<b>Sales Compass</b>	
Direct Restorative Dentistry Intro	<a href="#">LINK</a>	Power Point
Indirect Restorative Dentistry Intro	<a href="#">LINK</a>	Power Point
<b>Class II</b>		
Ceram.x SphereTEC (= Spectra ST)	<a href="#">LINK</a>	Video (MP4)
Spectra ST Effects & flow	<a href="#">LINK</a>	Video (MP4)
Prime&Bond active	<a href="#">LINK</a>	Video (MP4)
Prime&Bond universal	<a href="#">LINK</a>	Video (MP4)
SmartLite Pro	<a href="#">LINK</a>	Video (MP4)
Surefil one	Available but not yet published	n.a.
<b>Single Unit Crown</b>		
Core&Post Solution	<a href="#">LINK</a>	PPT (Sales & Marketing Tools)
Aquasil Ultra+ (und digit Power Dispenser)	<a href="#">LINK</a>	Video (MP4)
Integrity Multicure	<a href="#">LINK</a>	PPT (Sales & Marketing Tools)
Calibra Resin Cements (& Prime&Bond active)	<a href="#">LINK</a>	Video (MP4)
Calibra Resin Cements (& Prime&Bond universal)	<a href="#">LINK</a>	Video (MP4)
Calibra Resin Cements (& Prime&Bond elect)	<a href="#">LINK</a>	Video (MP4)
Calibra Bio	<a href="#">LINK</a>	Video (MP4)
Celtra Duo	<a href="#">LINK</a>	PPT (Sales & Marketing Tools)

Each of the above training videos has an introduction to the respective area of restorative dentistry. The SmartLite Pro video for instance first explains what a curing light is and what the dentist needs it for. Only then is the actual product discussed. The videos can therefore be viewed “standalone”, no preparatory training in restorative dentistry is required. Most videos also come with some exemplary sales call scenarios.

Beyond that, the Restorative University Webinars on various topics have been made available on SharePoint ([LINK](#)).

We are very happy to follow up with a Skype training when we can re-cap and answer any questions. Please contact the team directly for this.

## Endodontics Online Trainings

Here comes a summary of Endo Online Trainings, with links to the respective assets:

Endo Procedure Step	LMS Course ID and Link
1. Cavity Access	<a href="#">WFS-ENDO-L1-ACCESS</a>
2. Scouting and Glide Path	<a href="#">WFS-ENDO-L1-SCOUTINGGP</a>
3. Shaping	<a href="#">WFS-ENDO-L1-SHAPING</a>
4. Endo Devices	<a href="#">WFS-ENDO-L1-DEVICES</a>
5. Irrigation and Disinfection	<a href="#">WFS-ENDO-L1-IRRIGATION</a>
6. Obturation	<a href="#">WFS-ENDO-L1-OBTURATION</a>
7. Core and Post	<a href="#">WFS-ENDO-L1-COREANDPOST</a>

- Endo Training Video Modules + Quizzes can also be accessed through [Sales Compass](#), including Probing Scenarios and Role Plays.